



# Sabnekar & Associates, PLLC

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**SUSANNAH D. SABNEKAR, CPA/ABV, DABFA**

**Sabnekar & Associates, PLLC  
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## **PROFESSIONAL EXPERIENCE**

Susannah Sabnekar is the managing partner of Sabnekar & Associates, PLLC. The firm specializes in business valuation, litigation support, and forensic accounting. Ms. Sabnekar was formerly a shareholder of Zolondek, Strassels, Greene & Freed, P.C. and managed the litigation support and business valuation department. Previous to this position, she was the Chief Financial Officer of Winston & Strawn's western regional office and its successors.

## **PROFESSIONAL HIGHLIGHTS**

Significant Litigation Support Services and Forensic Investigations are as follows:

- ◆ Appointed as Chapter 11 Trustee by the United States Bankruptcy Court for the District of Arizona in August of 2014.
- ◆ Assisted legal counsel in bankruptcy and litigation phases associated with the proceedings related to Lincoln Savings and its Subsidiaries.
- ◆ Damage studies in a variety of industries (see below) with damage amounts ranging to forty-two (42) million dollars.
- ◆ Personal injury damage studies and lost wage calculations.
- ◆ Labor and Employment cases involving damages resulting from employment contract disputes, sexual harassment, wage and hour violations, wrongful termination and occupational safety and health.
- ◆ Consultant to legal counsel in its representation of the Creditors' Committee of the Circle K Corporation and its representation as Disbursing Agent.



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- ◆ Court appointed receiver and forensic accountant.
- ◆ Consultant in cases involving administrative, regulatory, and public law utility matters.
- ◆ Consultant to businesses in reorganization and workout stages.
- ◆ Consultant in several high profile matrimonial and business dissolutions.
- ◆ Consultant to legal counsel in its defense of public companies before the SEC.
- ◆ Business valuation services with values ranging to \$95 million. Services have been performed in numerous matrimonial and business related disputes, in connection with estate planning, ESOP's, gifting and entity conversions, and for establishing value in connection with an anticipated sale or buy-out.

Business valuation services and damage calculations have been performed in the following industries:

- Agricultural entities, including: cotton, olive, orange, and cantaloupe
- Dairy production and distribution
- General and specialized construction contracting entities, such as: drywall, stucco, framers, window and door and plaster
- Internet-based enterprises within the nutraceutical, marketing, and software industry
- Manufacturing and distribution entities in a variety of industries
- Medical practitioners/practices, including: chiropractors, urologists, cardiologists, general practitioners, optometrists, orthopedic surgeons, pediatricians, imaging centers, laboratories, surgical centers, and urgent care facilities.
- Medical supply companies
- Metal processing and recycling services
- Professional service firms, including: law, accounting, and engineering



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- Real estate enterprises
- Restaurant establishments
- Retail entities
- Specialty products

## EDUCATION

- BS, Accounting – Arizona State University, 1991

## PROFESSIONAL DESIGNATIONS

Certified Public Accountant – Arizona - 1991  
Diplomat of the American Board of Forensic Accountants (DABFA) - 1997  
Accredited Business Valuator (ABV), American Society of CPAs - 2001

## PROFESSIONAL ORGANIZATION MEMBERSHIPS

American Institute of Certified Public Accountants  
Arizona Dispute Resolution Association  
Arizona Society of Certified Public Accountants

## PRESENTATIONS AND LECTURES

“Accounting Basics for Attorneys.” National Business Institute. Phoenix, Arizona. June 18, 2013.

Family Law Trial Advocacy, Mock Trial, Maricopa County Bar Association, Phoenix, Arizona. June 28, 2011.

“Accounting Basics for Attorneys.” National Business Institute. Phoenix, Arizona. May 19, 2011.

“Accounting and Business Valuation 101 for Attorneys.” National Business Institute. Phoenix, Arizona. October 1, 2010.

“Family Law from A-Z.” National Business Institute. Phoenix, Arizona. February 11, 2010.



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“Closing the Deal”. State Bar of Arizona, CLE by the Sea local presentation, April 20, 2007

“Financial Statement Analysis for the Non-Financial Advisor.” National Business Institute. Phoenix, Arizona. October 26, 2006.

“The Lawyer’s Odyssey to Closing the Deal... *and Beyond!*” State Bar of Arizona, CLE by the Sea, July 12 through 15, 2006.

“Complex Financial Issues in Divorce”. National Business Institute. Phoenix, Arizona, March 28, 2006.

“Ounce of Prevention, Pound of Cure: Critical Financial Mistakes Made in Divorce in Arizona.” National Business Institute. Phoenix, Arizona. November 10, 2005.

“The Top Ten Issues in Business Valuation.” MCBA Family Law Section. Phoenix, Arizona. March 2, 2005.

“Advanced Concepts in Divorce Planning and Tax Considerations.” National Business Institute. Phoenix, Arizona. June 2004.

“Business Valuation under Review.” CPA/Law Forum. Phoenix, Arizona. March 2001.

“Equitable Distribution in Divorce Settlements in Arizona: Valuation, Tax and Other Issues.” National Business Institute. Phoenix, Arizona. June 2003.

“Financial Issues in Valuation – More Enron’s?” Quarles & Brady, Phoenix. March 2002.

“Handling Arizona Divorce Cases from Start to Finish.” National Business Institute. Phoenix, Arizona. June 2002.

“Punitive Damages – How and Why.” Zolondek Strassel, Green & Freed, Phoenix. January 2002.

## PUBLICATIONS

“Combining Commonly Owned Companies for Valuation Purposes.” Shannon Pratt’s BV Q&A Update September 2005.

“Site Inspection.” Shannon Pratt’s BV Q&A Update July 2005.

“Are There Any Resources on the Subject ‘Sustainable Growth Rate?’” Shannon Pratt’s



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BV Q&A Update February 2005.

“Overcoming a Business Selling and the Previous Owner Opening Next Door.” Shannon Pratt’s BV Q&A Update December 2004.

“Separating Personal and Business Goodwill – A Real Challenge.” Family Law News June 2005.

“Relevance of Previous BV Reports to Current Court Case.” Shannon Pratt’s BV Q&A Update July 2004 and the State Bar of Arizona’s Family Law News January 2005.

“Valuing a Start-Up Company that Has Little or No History or Earnings.” Shannon Pratt’s BV Q&A Update September 2004.

“Amended Returns.” Shannon Pratt’s BV Q&A Update May 2004.

“Additional Dissolution Considerations.” Family Law News June 2003.

## CIVIC AND COMMUNITY

Phoenix Children’s Hospital  
Childhelp  
St. Mary’s Food Bank  
Valley Youth Theatre